



For Immediate Release

Silver Lane Wins International “Deal of the Year” Award

New York, NY, March 5, 2014 — Silver Lane, a premier M&A advisor to the financial services industry, announced that it will receive “Financial Services Deal of the Year” at the International M&A Advisor Awards Gala on April 8 at the New York Athletic Club.

More than 300 nominations were received across all industry categories, with an independent jury of experts basing their selections on the complexity, creativity and overall success of the transaction. Silver Lane was recognized for its role as exclusive financial advisor to Bel Air Investment Advisors, one of the largest independent advisors to ultra-high net worth individuals, during its recent sale to Fiera Capital Corporation, the third-largest investment manager in Canada.

“Silver Lane worked tirelessly with Bel Air management in its search for the ideal international partner,” said Elizabeth Nesvold, Managing Partner of Silver Lane. “I could not be more excited for our friends at Bel Air and Fiera as they embark upon an accelerated North American growth strategy.” Added Erika Cramer, Partner and Managing Director, “Transactions such as these underscore our motto that Silver Lane is ‘not your ordinary investment bank.’”

David Ferguson, President of *The M&A Advisor*, stated, “While cross-border M&A volumes have not yet returned to pre-crisis levels, we are witnessing an unprecedented transformation of local market firms and dealmakers into global M&A experts whose intimate knowledge and expertise in the cultural, financial and legal arenas are redefining our industry. The 2014 International M&A Advisor Awards recognizes the true leaders in this very dynamic environment.”

About Silver Lane

Silver Lane is a premier M&A advisor to the financial services industry. From its offices in New York, San Francisco, and Chicago, the firm serves a broad range of financial services clients, including investment and wealth management firms, multi-family offices, brokerage firms, private and commercial banks, trust and insurance companies, and financial technology firms. Silver Lane advises on mergers & acquisitions, divestitures and sale transactions, recapitalizations, and joint ventures/strategic alliances. The firm also provides valuations, internal ownership transition planning, due diligence, special committee advice and fairness opinions, and market entry strategies. For more information, please visit www.silverlane.com.

Media Contact:

Lauren Horning
(415) 547-8355
lhorning@silverlane.com

###