



For Immediate Release

## **Silver Lane Wins “Cross-Border M&A Deal of the Year” Award**

**New York, NY**, April 30, 2015 — Silver Lane, a premier M&A advisor to the financial services industry, announced that it won “Cross-Border M&A Deal of the Year” in the lower middle-market category at the 2015 International M&A Advisor Awards Gala on April 28 at the New York Athletic Club.

Silver Lane was recognized for its role as exclusive financial advisor to Hudson Valley Bank, a wholly-owned subsidiary of Hudson Valley Holding Corp. (NYSE: HVB), in the disposition of its RIA/broker-dealer, A.R. Schmeidler & Co., Inc. (ARS). This complicated deal involved a tri-party negotiation process, ultimately finding the ideal partner for ARS in Canadian-based Pine Street Asset Management, an affiliate of Artemis US IV LLC.

The award comes on the heels of the latest edition of *Silver Lane Insights*, the firm’s white paper series: “Up or Out: Strategic Alternatives for Subscale Bank-Owned RIAs.” A copy of *Silver Lane Insights* is available at <http://bit.ly/1Bitb3k>.

“Sometimes, the best means for reinvigorating growth is to partner externally,” said Elizabeth Nesvold, Managing Partner of Silver Lane. “The ARS transaction is a terrific case in point – all parties will benefit from this three-way strategic affiliation.” Added Erika Cramer, Partner and Managing Director: “Silver Lane continues to extend its reach. This is our fifth international award over the past two years.”

### **About Silver Lane**

Silver Lane is a premier M&A advisor to the financial services industry. From its offices in New York, San Francisco, and Chicago, the firm serves a broad range of financial services clients, including investment and wealth management firms, multi-family offices, brokerage firms, private and commercial banks, trust and insurance companies, and financial technology firms. Silver Lane advises on mergers & acquisitions, divestitures and sale transactions, recapitalizations, and joint ventures/strategic alliances. The firm also provides valuations, internal ownership transition planning, due diligence, special committee advice and fairness opinions, and market entry strategies. For more information, please visit [www.silverlane.com](http://www.silverlane.com).

### **Media Contact:**

Janice Maddalone  
(212) 883-9402  
[jmaddalone@silverlane.com](mailto:jmaddalone@silverlane.com)

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