



For Immediate Release

People's United Acquires Gerstein Fisher

New York, NY – July 21, 2016 – Silver Lane Advisors is pleased to have served as financial advisor to Gerstein Fisher, a \$3 billion investment management firm based in New York City, on its sale to People's Securities, a subsidiary of People's United Financial (Nasdaq: PBCT). Founded in 1993, Gerstein Fisher has been featured in Barron's "Top 100 Financial Advisors" list for six consecutive years, and manages a series of 4- and 5-star Morningstar-rated mutual funds. The transaction is expected to bring People's United Wealth Management's total assets under administration to nearly \$20 billion, of which approximately \$8 billion is under discretionary management.

"Gerstein Fisher's well-known quantitative investment approach and scalable technology-enabled platform will build upon the excellent range of investment solutions offered by People's United," said Jack Barnes, President and Chief Executive Officer. "The transaction supports recent strategic investments in our fee income businesses and strengthens our New York franchise. We are extremely pleased to welcome this respected firm to the People's Securities and Wealth Management teams."

Silver Lane's senior deal team included Liz Nesvold and Jeff Brand. For the full press release, [please click here](#).

About Silver Lane Advisors

Silver Lane is a premier investment bank that specializes in the financial services industry. From offices in New York, Chicago and San Francisco, the firm advises financial institutions undergoing transformational events, including M&A, capital raises, recapitalizations, re-equitizations and joint ventures. Clients include investment and wealth management firms, insurance companies, commercial and private banks, fintech platforms and securities firms, among others.

Silver Lane offers the sophistication of a bulge-bracket bank with the specialization of a boutique. The firm's senior bankers average more than 20 years of experience and collectively have completed over 440 investment banking engagements over the course of their careers. For additional information, please visit www.silverlane.com.

Media Contact

Peter Nesvold
212-883-9409
pnesvold@silverlane.com



###